



The MEDGroup / MedTrade Specials

<p>Compacts w/H3i:</p> <p>Buy 30 Compacts w/H3i at regular price and get 1 free VPAP III w/H2i at N/C</p> <p>OR</p> <p>Buy 23 Compacts w/H3i at regular price and get 2 free Compacts w/H3i at N/C</p> <p>OR</p> <p>Buy 14 Compacts w/H3i at regular price and get 1 free Compacts w/H3i at N/C</p>	<p>Escapes w/H3i:</p> <p>Buy 30 Escapes w/H3i at regular price and get 1 free VPAP III w/H2i at N/C</p> <p>OR</p> <p>Buy 23 Escapes w/H3i at regular price and get 2 free Escapes w/H3i at N/C</p> <p>OR</p> <p>Buy 14 Escapes w/H3i at regular price and get 1 free Escape w/H3i at N/C</p>	<p>Elite w/H3i:</p> <p>Buy 12 Elites w/H3i at regular price and get 1 free VPAP III w/H2i at N/C</p> <p>OR</p> <p>Buy 12 Elites w/H3i at regular price and get 2 free Elites w/H3i at N/C</p>
<p>All MEDGroup members will be eligible for S8 specials until the end of September.</p> <p>The VPAP special will run until December 31, 2006.</p> <p>The MEDGROUP Specials are offered with the below clarifications:</p> <p>* The offers are based on a SET number of units, not the flexible quantities offered by the calculator. Free goods should not be substituted.</p> <p>* Remember that to use these specials, customers need to purchase complete systems (i.e. flow generator and humidifiers)</p> <p>* Also note that the non-committed MEDGroup members can only get their packaged mask pricing on those systems they purchase and not for the free units (e.g. if a customer buys 12 Elite systems and gets 2 free, they can get their packaged mask price for the 12 flow generators not 14)</p> <p>* Please remember to provide customer service with a reason code for each order (protecting business, buying back business, converting business).</p>		<p>VPAP III w/H2i:</p> <p>Buy 5 VPAP IIIs w/H2i at regular price and get 1 free Elite w/H3i at N/C</p> <p>OR</p> <p>Buy 7 VPAP IIIs w/H2i at regular price and get 1 free VPAP III w/H2i at N/C</p>
<p>Early Pay Terms:</p> <p>For the purpose of this special, we will consider multi and dual LOC (Letter of Commitment) relationships as non-committed members</p> <p>Primary LOC relationships are viewed as committed.</p> <p>To help support the specials, the following terms will be offered on request until the end of September:</p> <p>Committed members 3% / 20 net 90, meaning our Primary LOC customers will receive an early pay discount of 3% on their invoice if paid in 20 day. The standard term to pay will be extended to 90 days instead of 60 days.</p> <p>Non-committed members 2% / 20 net 90, meaning our Multi and Dual MED members will receive an early pay discount of 2% on their invoice if paid in 20 day. The standard term to pay will be extended to 90 days.</p>		